

OFFICERS

President Scott Christian, Westport
 1st Vice President..... Nick Pelham, CVFM, Bath
 2nd Vice President..... Jason Lawrence, Norwich
 3rd Vice President Edward Rossley, Walton
 Treasurer.....Melissa Beardslee, Preston Hollow
 Executive Secretary.....Russell Marquart, CFE, Elma
 Past President Gary Newkirk, CFE, New Paltz

DIRECTORS

Your members of the Board of Directors
 and Fairs in each District are:

- District 1 Frank Cuff, New Paltz - Chatham, Goshen, Grahamsville, Long Island, Middletown, New Paltz, Rhinebeck
- District 2 Julia Reynolds, Greenwich - Altamont, Ballston Spa, Cairo, Fonda, Greenwich, Schaghticoke
- District 3 Joseph Giroux, Morrisonville - Gouverneur, Malone, Plattsburgh, Westport
- District 4 Bruce Fox, Boonville - Boonville, Frankfort, Lowville, Sandy Creek, Watertown
- District 5 Kevin O'Brien, Walton - Afton, Brookfield, Cortland, Morris, Norwich, Owego, Walton, Whitney Point
- District 6 Richard Freligh, Waterloo - Bath, Horseheads, Penn Yan, Trumansburg, Waterloo, Weedsport
- District 7 – Taryn Moyle, Albion - Albion, Caledonia, Canandaigua, Hemlock, Henrietta, Palmyra
- District 8 Nell Fellows, Little Valley - Angelica, Batavia, Dunkirk, Hamburg, Little Valley, Lockport, Pike

New York State Fair Director
 Troy Waffner, Syracuse

Associate Directors:
 Joseph Sofo Jr., Auburn
 Jeff Lloyd, Utica

PRESIDENTS

NEW YORK STATE ASSOCIATION OF COUNTY FAIRS 1888-1943

Col. A.B. Lawrence, Warsaw	Ray Colby, Oswego
A.C. Brundage, Plattsburgh	Elmer Motsford, Plattsburgh
J.H. Durkee, Hudson Falls	William Pearson, Ithaca
W.D. Burliegh, Plattsburgh	Robert Seaman, Jericho
John A. Kloepfer, Hamburg	Irving Wiswall, Ballston Spa
Dr. Anderson Crowforth, Lockport	Albert E. Brown, Batavia
Edward Thompson, Northport	Oscar W. Ehrhorn, Blauvelt
W.J. Greenman, Cortland	Lewis K. Rockerfeller, Chatham
John D. White, Altamont	David Miller, Penn Yan

NEW YORK STATE ASSOCIATION OF TOWN AGRICULTURAL FAIRS 1915 - 1943

George I. Wilber, Oneonta	Harry G. Horton, Afton
Garry A. Willard, Boonville	Bligh A. Dodds, Gouverneur

COMBINED SOCIETIES IN 1944 - NEW YORK STATE ASSOCIATION OF AGRICULTURAL FAIRS, INC.

*Bligh A. Dodds, Gouverneur	Howard Maneely, Malone
*Alfred Valentine, Mineola	James A. Slocum, Hemlock
*W. Ray Converse, Palmyra	Jacob Sammons, CFE, Fonda
*J. Victor Faucett, Bath	*Reid Northrup, Altamont
*Edward Hardeman, Elmira	Douglas Cater, Cobleskill
*George Sipprell, Hamburg	Peggy Lipinski, Schaghticoke
*Langley Collier, Cobleskill	Dale M. All, Morris
*Phillip B. Caird, Schaghticoke	Larry Zelfiff, Angelica
*Maurice Finnegan, Malone	*Larry Wollert, Dunkirk
*J. Vincent Hartigan, Chatham	*Jerry Thomas, Oswego
*Len Tyler, Norwich	Dr. Marilyn H. Trainor, Boonville
*Robert Turner, Elmira	John K. Anderson, Penn Yan
George Barker, Henrietta	Frances I. Tepper, CFE, Henrietta
*Alex Duffy, Watertown	*Gary Tweedie, Walton
*H. Joseph Pendergast, Cobleskill	Dr. Robert McGuire, Cobleskill
*S. Richard Lloyd, Rhinebeck	*Dr. Harry O'Connor, Lowville
*Robert Hay, Gouverneur	Dick Rowland, CFE, Ballston Spa
*Ben DeYoung, Jr., Hamburg	Dennis Lang, CFE, Hamburg
*Frederick Perras, Plattsburgh	Russell Marquart, CFE, Hamburg
*Stuart T. Rombaugh, Altamont	Mark St. Jacques, CFE, Greenwich
Newell Wagoner, Boonville	Glenn Gillespie, Plattsburgh
*Philip Mickle, Chatham	Gerry Elthorp, Herkimer
*Kenneth Joslin, Whitney Point	Jessica Underberg, CFE, Hamburg
*Samuel Hamilton, Schaghticoke	John W. Burr, Lowville
Henry Leworthy, Dunkirk	Robert C. Grems, Boonville
Dr. Garth Murray, Bath	Steven G. Berninger, Chatham
*Gordon Wright, Greenwich	R. Harry Booth, Greenwich
*Harold Woolshlager, Lowville	Robert Simpson, Watertown
*Paul Laing, CFE, Hamburg	Andy Imperati, Rhinebeck
*Thomas Odak, CFE Rhinebeck	Gary Newkirk, CFE, New Paltz

*Deceased

Convention Presenting Sponsors:

**Allied Specialty Insurance, Inc.,
 Amusements of America,
 Dreamland Amusements,
 Powers Great American Midways**

TRADE SHOW

Empire Hall South
 Saturday, January 19, 2019
 11:00 am - 5:00 pm
 &
 Sunday, January 20, 2019
 11:00 am - 4:00 pm

Gold Plus Sponsor - \$1500

Allied Specialty Insurance, Inc.
 Amusements of America
 Dreamland Amusements,
 Powers Great American Midways

Bronze Sponsor- \$500

Erie County Fair
 Franklin County Fair
 Lewis County Fair
 Steuben County Fair
 Variety Attractions, Inc.
 Visit Rochester

Contributing Sponsors – up to \$350.00

Afton Driving Park & Ag Association
 Automated Cash Technologies
 Boxall's Concessions
 Horses, Horses, Horses!
 Herkimer County Fair
 Oswego County Fair
 Polar Bear Ice Cream
 Seneca County Fair
 Utter Delights-Soft Serve
 Zutter Designs

Acknowledgements

Essex County Fair
 The Joseph A. Floreano Riverside
 Convention Center
 Rochester Riverside Hotel
 Hyatt Regency Rochester
 Fair Publishing House
 National Ticket Company
 New England Coca Cola
 Upstate Milk

Agents and Promoters Furnishing Showcase Acts
 Associate Members who support the Convention

The Fairs of New York

131st Annual

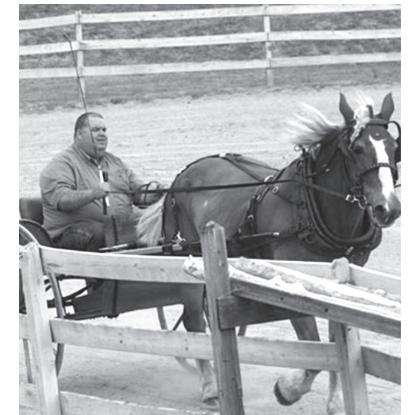
CONVENTION

of

**New York State
 Association
 of Agricultural
 Fairs, Inc.**



2018 Association President



Scott Christian
 Essex County Fair
 Westport, NY

JOSEPH A. FLOREANO ROCHESTER RIVERSIDE CONVENTION CENTER

Rochester, New York
 January 18, 19, 20 and 21, 2019

Convention Presenting Sponsors: Allied Specialty Insurance, Inc., Amusements of America, Dreamland Amusements, Power Great American Midways

Friday, January 18, 2019

1:00 PM
Executive Committee Meeting Room 1444,
Rochester Riverside Hotel

2:00 – 5:00 PM
Registration Open Galleria, Convention Center
Sponsored by: Boxall’s Concessions & Horses, Horses, Horses!

3:00 PM
Board of Director’s Meeting Highland D, Convention Center

3:00 – 8:00 PM
President’s Suite Open Room 1444, Rochester Riverside Hotel

Dinner on your own

9:00 PM
President’s Reception Riverview Ballroom,
Rochester Riverside Hotel

Saturday, January 19, 2019

7:00 – 9:00 AM
Breakfast Grand Ballroom, Rochester Riverside Hotel
Sponsored by: Lewis County Fair & Franklin County Fair
Advanced Ticket Purchase Required

7:30
Past Presidents Breakfast Adjacent to Grand Ballroom,
Riverside Hotel

7:00 – 11:00 AM
Trade Show Set Up Empire Hall South, Convention Center

8:30 – 10:00 AM
Coffee Break Galleria, Convention Center
Sponsored by: The Joseph A. Floreano
Rochester Riverside Convention Center & Visit Rochester

8:30 - 4:00 PM
Registration Open Galleria, Convention Center
Sponsored by: Boxall’s Concessions & Horses, Horses, Horses!

8:30 – 9:45 AM
Opening Ceremonies Lilac Ballroom Convention Center
Introductions
Pledge of Allegiance Scott Christian, President
Roll Call Nick Pelham, 1st Vice President
Memorial Resolution Dr. Marilyn Trainor
IAFE Reports Jessica Underberg, CFE
NYS Ag & Markets
Parade

9:45 – 10:45 AM
Keynote Speaker – Lilac Ballroom Convention Center
Aaron Alejandro “Live your Brand”
Sponsored by: Erie County Fair

11:00-12:00
District Meetings
Districts 1-4 Lilac Ballroom Conv. Center
District 5 Highland A, Conv. Center
District 6 Highland B, Conv. Center
District 7 Highland C, Conv. Center
District 8 Highland D, Conv. Center

11:00 – 5:00 PM
Trade Show Opens Empire Hall South, Convention Center

Lunch on your Own

Available in the Trade Show

1:00 – 2:00 PM
Breakout Sessions
1. NYS. WORKERS COMP./Neil Gilberg Highland A, Conv. Center
Q&A with an Advocate for Business
2. Event Security/FBI Special Agent Highland B, Conv. Center
Presentation and Q&A
3. Federal Department of Labor Highland C, Conv. Center
H2B/Shequeila Birdsong
Q&A with the Federal Department of Labor
4. NYS VET Part1 Highland D, Conv. Center
Dr. Rebecca Goodale
Presentation & Q&A

2:00 – 2:15 PM
Refreshment Break Galleria, Convention Center
Sponsored by: Oswego County Fair

2:15 – 3:15 PM
Breakout Sessions
1. AG. Education, beyond the fair/ Highland A, Conv. Center
ECF Ag. Team
Round Table Discussion
2. Insurance Basics/Sue Vereker Highland B, Conv. Center
What is required and why we need it
3. NYS Depart of Taxation Sales Tax/TBA Highland C, Conv. Center
Q&A with the Tax Department
4. NYS VET Part 2/Dr. Rebecca Goodale Highland D, Conv. Center
Continuation from Part 1

3:15 PM
Refreshment Break – Trade Show Empire Hall South, Conv. Center
Sponsored by: Automated Cash Technologies & Gillette Shows

4:30 PM
Trade Show Drawings Empire Hall South, Conv. Center
Sponsored by: Utter Delights-Soft Serve

5:00 – 6:00 PM
Young Professionals Initiative (YPI) (40 & Younger)

5:00-7:00
Buffet Dinner Grand Ballroom, Rochester Riverside Hotel
Sponsored by: Steuben County Fair
Advance Ticket Required

7:30 PM
Past President’s Reception Empire Hall North, Conv. Center
Sponsored by: The Joseph A. Floreano
Rochester Riverside Convention Center & Visit Rochester

8:00 PM
Scholarship Auction Empire Hall North, Conv. Center

9:00 PM – Midnight
President’s Suite Open Room 1444, Rochester Riverside Hotel

Sunday, January 20, 2019

7:00 – 9:00 AM
Breakfast Grand Ballroom, Rochester Riverside Hotel
Sponsored by: Variety Attractions
Advanced Ticket Purchase Required

8:00 AM
Prayer Service Highland D, Convention Center

9:00 – 4:00 PM
Registration Open Galleria, Convention Center
Sponsored by: Boxall’s Concessions & Horses, Horses, Horses!

9:00 – 9:45 AM
General Session Lilac Ballroom, Convention Center
Roll Call Jason Lawrence, 2nd Vice President
Reports
OABA
NICA
Committee Reports
Ag Awareness Russell Marquart, CFE
Public Policy R. Harry Booth
Scholarship Jane Luskin

9:45 – 10:45 AM
Keynote Speaker –Mark Mayfield Lilac Ballroom, Convention Center
Momma Told Me There’d Be Days Like This
Sponsored by: Seneca County Fair

10:45 – 11:00 AM
Refreshment Break
Sponsored by: Herkimer County Fair

11:00 AM – 12:00 PM
Breakout Sessions
1. Concessions Promotions/ Highland A, Conv. Center
Jackie Cammarano
Coupons, Taste of Food, Mobile App., Guest of the Day
2. YPI/Maria Lucero Highland B, Conv. Center
What’s new with the YPI open to all
3. Horse Breeders Development Fund/ Highland C, Conv. Center
Kelly Young
What’s New: paper work/reimbursement
4. Morph/Mark Mayfield Highland D, Conv. Center
Accepting, Embracing and Thriving in Change
5. DOT Seminar Lilac Ballroom Convention Center

11:00 AM – 4:00 PM
Trade Show Opens Empire Hall South, Convention Center

Lunch on your Own

Available in the Trade Show

12:00 PM
NYSSA General Meeting Riverside Ballroom

1:00 – 2:00 PM
AG. TRIVIA – Martha Bush Lilac Ballroom Conv. Center

1:00—2:00 PM
Breakout Sessions
1. Carnival History/Carl Trainor Highland A, Conv. Center
A continuation from the 2017 convention

2. Infrastructure Grant Process/ Highland B, Conv. Center
Gerry Elthorp
Q&A with successful submitters
3. NYS Sexual Harassment Policy/ Highland C, Conv, Center
Jason Lawrence
What you need to have and why
4. Farm Bureau/Renee St. Jacques Highland D, Conv. Center
Building your fair’s working relationships with other organizations

2:00 PM
Refreshment Break Empire Hall South, Convention Center
Sponsored by: Afton Driving Park & Ag Association

2:00 – 5:00 PM
President’s Suite Open Room 1444, Radisson

2:45 PM
The Little Red Wagon Parade Empire Hall South, Convention Center

3:30 PM
Trade Show Drawings Empire Hall South, Convention Center

5:45 PM
Attitude Adjustment Empire Hall North, Convention Center

6:30 PM
Banquet & Showcases Empire Hall North, Convention Center

9:00 PM – Midnight
NYS Showpeoples Party Riverview Ballroom, Radisson

Monday, January 21, 2019

8:00 – 9:30 AM
Continental Breakfast Grand Ballroom,
Sponsored by Essex County Fair Rochester Riverside Hotel

9:00 – 9:30AM
Coffee Break Galleria, Convention Center
Sponsored by: Visit Rochester

9:30 AM
Final Business Meeting Lilac Ballroom, Convention Center
Roll Call Ed Rossley – 3rd Vice President
Secretary Report Russell L. Marquart, CFE
Treasurer’s Report Melissa Beardslee
Committee Reports
Audit Julia Reynold
Time & Place Nick Pelham, 1st Vice President
Nominating Committee Robert Simpson
Old Business
New Business
50/50
Adjourn
Approximately 11:00 AM or immediately following the meeting.
New Officers and Cascades, Convention Center
Directors Photographs, Orientation and Luncheon

Farewell & Thanks

Program Subject to Change